



## SOMPO INTERNATIONAL

Sompo International Holdings Ltd. (Sompo International) is a specialty provider of property and casualty insurance and reinsurance, established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sompo Holdings Ltd. (Sompo).

Sompo's core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. In addition, Sompo is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo International is the international operation and a wholly owned subsidiary of Sompo, which trades on the Tokyo Stock Exchange. Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those who matter most: our people. Sompo International's headquarters is in Bermuda and we currently have offices in the United States, the United Kingdom, Continental Europe, and Asia. At Sompo International, a shared commitment to integrity, teamwork, agility, execution, and excellence define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking an **Underwriter** for our **Excess Casualty Retail** team in our **San Francisco, CA** office.

### **Duties and Responsibilities:**

- Underwriting of lead and excess umbrella business
- Ability to evaluate all individual risk characteristics to properly determine capacity, attachment point, terms and pricing
- Maintain and enhance existing broker relationships and identify and develop new relationships both regionally and outside the territory.
- Develop and execute marketing plan aimed at retaining existing business and producing new excess opportunities
- Adapt underwriting techniques to underwriting guidelines and rating plans to write a wide range of account size and operations
- Ability to operate and lead a team based environment which includes claims, legal and actuarial staff
- Develop, market and maintain productive working relationships with appointed Retail brokers in the Northwest Region



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### Qualifications include:

- Strong established relationships with Retail brokers with the ability to move business is a plus
- At least 5-7 years of casualty umbrella underwriting experience
- Bachelor's Degree from a four year College or University
- Excellent oral and written communication skills
- Strong analytical and organizational skills
- CPCU designation and/or Surplus Lines license preferred
- Self-starter with the ability to work independently

Sompo International offers a competitive compensation and benefits package commensurate with experience. **The minimum salary for this position: \$90,000.** For consideration; please e-mail your resume along with your Minimum Salary Expectations as well as your Minimum Total Compensation Expectations to: [mconnors@sompo-intl.com](mailto:mconnors@sompo-intl.com)

**Sompo International is an equal opportunity employer committed to a diverse workforce.**

**M/F/D/V**

Visit our website at [www.sompo-intl.com](http://www.sompo-intl.com)